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# Kick Starting a PD Program in Residential Care

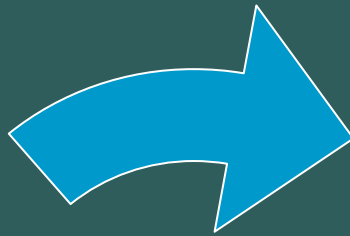
Colleen Hart  
Fraser Health Authority

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Optimization

Need

Response



# Establishing the Need

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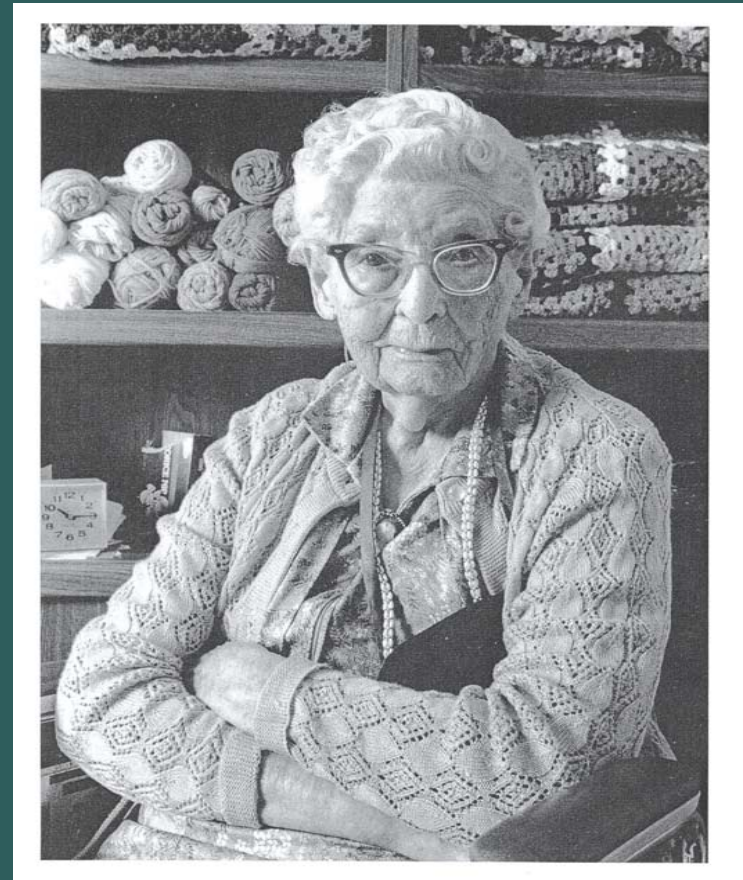
What is the need?

Why is there a need?

Indicators of need –  
waits in acute,  
residential wait lists,  
right environment

What are the  
benchmarks, if any?

Create the benchmark



# Establishing the Need

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What is the minimum number of beds for efficiency, maintaining a standard of care, education

What environment will best meet the needs – safety, infection control

Is it a centralized service or decentralized – serve several communities

# Response

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Develop a program model

Build the business case

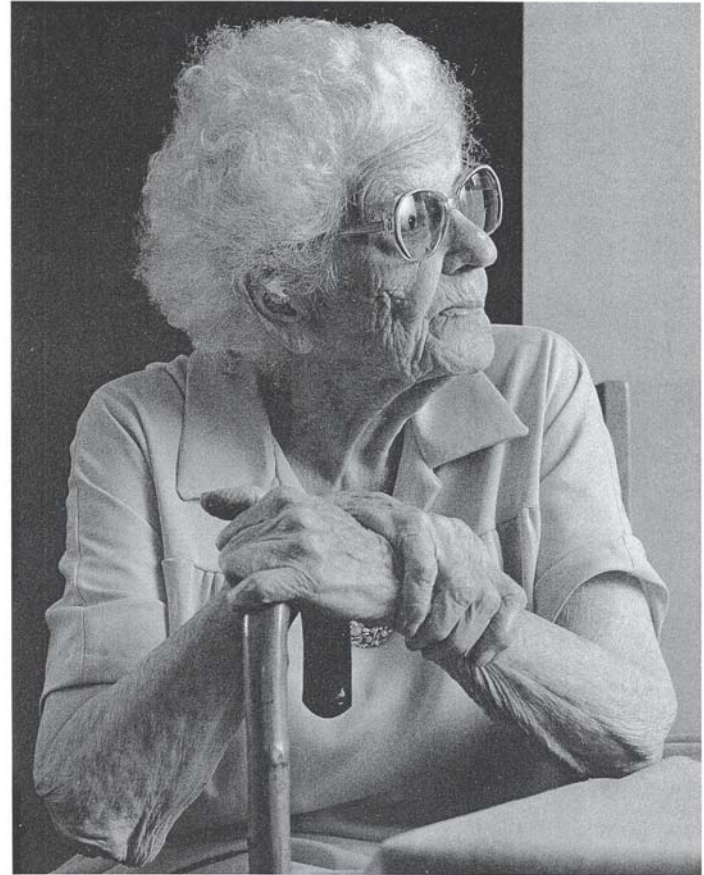
Secure funding

What is it that compels  
an organization to commit?

# Business Case

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- Executive Summary
- Need
- Delivery Options
- Costing on Options
- Preferred delivery model (\*)



# Preferred Delivery Model

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Owned and operated – your space, your staff, your program

Operated in leased space – someone else's space, your staff, your program

Contracted – their space, their staff, your program

Differing considerations..... *accountabilities & legislation*

# Service Provider (contracted)

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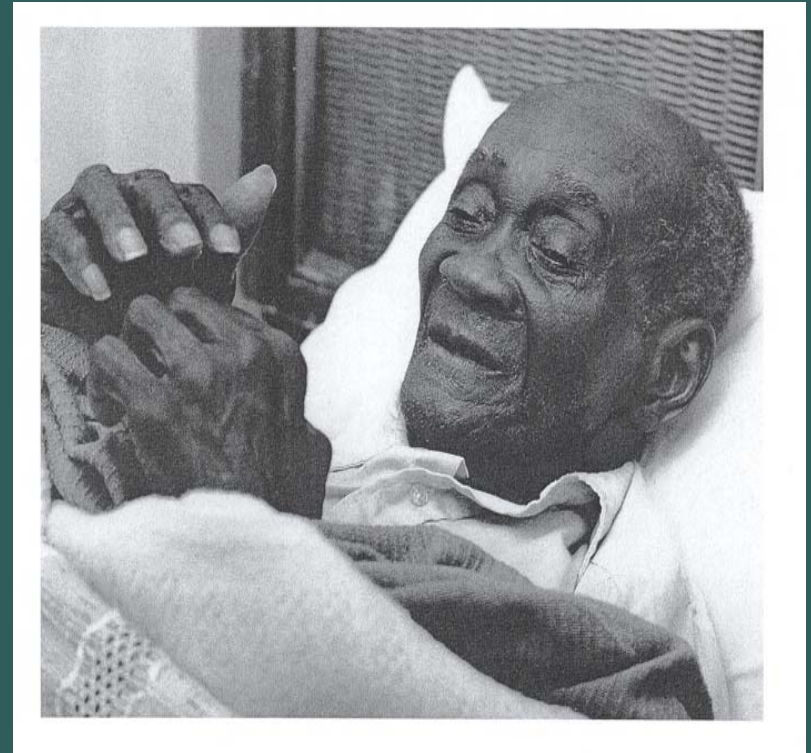
## Request for Proposal (RFP)

- Work thru Procurement policies/processes
- Utilize program model
- Define deliverables
- Define alignment – Renal Program standards, indicators, reporting
- Define linkages – staff and advisory

# RFP

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- Funding considerations (\*)
- ID timeframes
- ID evaluation criteria & participation
- To the market – BC Bid
- Evaluate proposals
- Award



# Funding Considerations

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Clients in residential (eligible) pay a daily contribution based on taxable income – determine if, in formula or not (minimum \$29.60/ day)

Home and Community Care Policy Manual – chargeable benefits, requirements and provider must do's

# Funding Considerations

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*Three or more costs:*

- Clinical Staff – direct
- Support and Admin Staff – indirect
- Facility Cost – housekeeping, food, supplies
- Real Estate – lease, mortgage

Other: Medical/surgical, Drugs – where supplied, who pays, client benefits, physicians, links to the Provincial Renal Program

# Optimization

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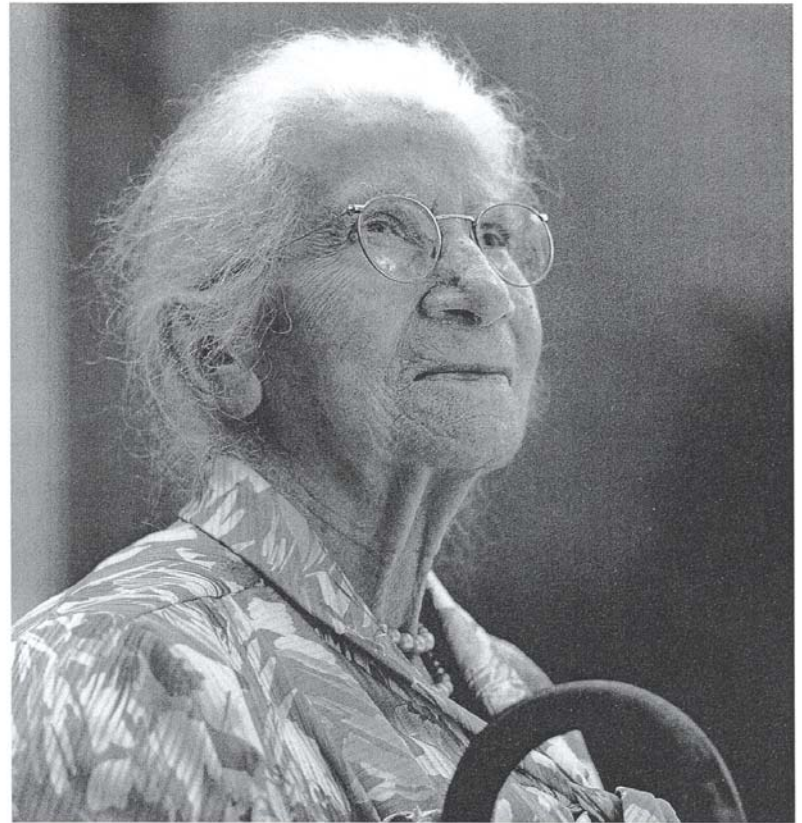
Has the need been satisfied?

Was the response  
appropriate?

Deliverables measurable and  
achieved?

What will you change with the  
next process?

Are the health outcomes  
being met?



# Summary

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Establish the need

Establish the response

- individual, facility,  
program and  
authority level

Establish optimization

- of outcomes –  
health, costs, quality

